STATE OF ARIZONA

Department of Insurance and Financial Institutions
FILED August 23, 2021 by AS

1

STATE OF ARIZONA

2

DEPARTMENT OF INSURANCE AND FINANCIAL INSTITUTIONS

3

In the Matter of:

No. 21A-039-INS

4

5

JILES, DANIEL STEPHEN

(National Producer No. 18831325)

CONSENT ORDER

6

7

8

9

10

11

12

13

14

15

1617

18

19

20

21

22

Respondent.

The Arizona Department of Insurance and Financial Institutions ("Department") has received evidence that Daniel Stephen Jiles ("Jiles" or "Respondent") violated provisions of Title 20, Arizona Revised Statutes ("A.R.S."). Respondent wishes to resolve this matter without the commencement of formal proceedings, and admit the following Findings of Fact are true, and consent to the entry of the following Conclusions of Law and Order.

FINDINGS OF FACT

- 1. Jiles is, and was at all material times, licensed as an Arizona resident insurance producer with lines of authority in life insurance, accident and health or sickness insurance, National Producer Number 18831325. His license was issued on June 27, 2018, and is scheduled to expire on September 30, 2021.
- 2. Jiles' business address of record with the Department is 4001 E. Broadway Rd., Ste. B11, Phoenix, AZ 85040-8890. His mailing address of record is 6800 E. Mayo Blvd., Apt. 8313, Phoenix, AZ 85054-5648, and his business e-mail address of record is danielsjiles@gmail.com.

Brizee Complaint

3. On February 6, 2020, Alan Brizee ("Brizee") submitted a consumer complaint to the Department alleging that Jiles and another agent submitted a fraudulent life insurance application for Brizee to Americo Financial Life and Annuity Insurance Company ("Americo")

by forging Brizee's signature to the application. Brizee also reported the alleged fraudulent activity to Americo.

- 4. In a written statement to Americo, Brizee wrote, "You will find obvious errors with the policy as my address isn't correct, my place of birth wasn't in NV and I never signed anything as initials are used for my signature." Brizee also submitted to Americo a copy of the Individual Life Insurance Application ("Application") and a forgery affidavit.
- 5. On February 9, 2020, Americo received an email from Jiles responding to Brizee's allegations. Jiles stated, in part, "In addition, let it be made abundantly clear that when the signatures were taken, not only was Mr. Jiles present with myself, but the client verbally made known of his own unattractive signature."

Harris Complaint

- 6. In March 2020, Kathryn Harris ("Harris") sent a letter to Americo requesting a refund for charges made to her debit account for a life insurance policy, written by Jiles, that she states she did not want. Harris wrote, "I was always very clear with Daniel that the only policy I was interested in was a mortgage protection policy and he assured me over and over again that is what I was getting." "I spoke with Americo and was told all that was written was a life insurance policy on myself."
- 7. In her letter, Harris stated, "At a time when I am desperately trying to provide for myself in a meager retirement, I made a decision based on his [Jiles] assurance of mortgage protection, that has turned out to be unwise as we surrendered small life insurance policies on my husband in favor of what seemed to be better protection for me in mortgage protection, not being able to afford all three premiums."

Cristobal Complaint

8. On April 26, 2020, Chris Cristobal sent a letter to Americo alleging that Jiles signed him up for life insurance with Americo without Cristobal's knowledge or consent.

- 9. Cristobal's work union provided life insurance benefits through American Income Life ("AIL"). Cristobal stated in his letter to Americo that Jiles "called and represented that he was going [to] lower my premium...that the name was going to change on my bank statement to Americo but...that it was the same insurer as American Income Life."
- 10. As a result of Jiles' actions, Cristobal became behind in payments to AIL and had to get his insurance with them reinstated. Cristobal then received bills for both AIL and Americo.

2018 Felony Conviction

- 11. On November 21, 2018, Jiles pleaded guilty to a class six felony in the Superior Court of Arizona, Maricopa County, case number CR2018-000607-001. On December 13, 2018, the court sentenced Jiles to two years of probation starting December 13, 2018.
 - 12. Jiles did not report the conviction to the Department within 30 days as required.
- 13. On November 30, 2020, the Department instructed Jiles to report his conviction to the Department. Jiles failed to report the conviction as instructed.

CONCLUSIONS OF LAW

- 14. The Director has jurisdiction over this matter.
- 15. Respondent's conduct, as described above, constitutes violating any provision of this title or any rule, subpoena or order of the director, within the meaning of A.R.S. § 20-295(A)(2).
- 16. Respondent's conduct, as described above, constitutes having been convicted of a felony, within the meaning of A.R.S. § 20-295(A)(6).
- 17. Respondent's conduct, as described above, constitutes using fraudulent, coercive or dishonest practices, or demonstrating incompetence, untrustworthiness or financial irresponsibility in the conduct of business, within the meaning of A.R.S. § 20-295(A)(8).

- 2. Respondent admits to the jurisdiction of the Director of the Arizona Department of Insurance and Financial Institutions and admits the foregoing Findings of Fact and consents to the entry of the foregoing Conclusions of Law and Order.
- 3. Respondent is aware of his right to notice and to a hearing, at which he may be represented by counsel, present evidence and examine witnesses.
- 4. Respondent irrevocably waives his right to such notice and hearing and to any court appeals relating to this Consent Order.
- 5. Respondent states that no promise of any kind or nature whatsoever, except as expressly contained in this Consent Order, was made to induce him to enter into this Consent Order and that he has entered into this Consent Order voluntarily.
- 6. Respondent acknowledges and agrees that the acceptance of this Consent Order by the Director is solely to settle this matter and does not preclude the Department from instituting other proceedings as may be appropriate now or in the future. Furthermore, and notwithstanding any language in this Consent Order, this Consent Order does not preclude in any way any other state agency or officer or political subdivision of this state from instituting proceedings, investigating claims, or taking legal action as may be appropriate now or in the future relating to this matter or other matters concerning Respondent, including but not limited to violations of Arizona's Consumer Fraud Act. Respondent acknowledges that, other than with respect to the Department, this Consent Order makes no representations, implied or otherwise, about the views or intended actions of any other state agency or officer or political subdivision of the state relating to this matter or other matters concerning Respondent.
- 7. Respondent acknowledges that his Consent Order is an administrative action that the Department will report to the National Association of Insurance Commissioners (NAIC). Respondent further acknowledges that he must report this administrative action to any and all states in which he holds an insurance license and must disclose this administrative action on any license application.

1	
2	
3	
4	8. Respondent waives all rights to seek an administrative or judicial review or
5	otherwise to challenge or contest the validity of this Consent Order and its accompanying parts
6	before any court of competent jurisdiction.
7	08/06/21 Sund John
8	Date Daniel Stephen Jiles
9	COPY of the foregoing delivered by e-mail this 23rd day of August, 2021, to:
10 11	Daniel Stephen Jiles 6800 E. Mayo Blvd., Apt. 8313
12	Phoenix, AZ 85054-5648 danielsjiles@gmail.com
13	Respondent
	Jamie B. Palfai, Esq.
14	Nancy L. Hendrickson, Esq. (pro hac vice application pending) O'Hagan Meyer LLC
15	4742 North 24 th Street, Ste. 300 Phoenix, AZ 85016
16	JPalfai@ohaganmeyer.com NHendrickson@ohaganmeyer.com
17	Attorneys for Respondent
18	COPY of the foregoing delivered/e-mailed same date to:
19	Deian Ousounov, Regulatory Legal Affairs Officer Ana Starcevic, Paralegal Project Specialist Steven Fromholtz, Assistant Director for Consumer Protection
20	Arizona Department of Insurance and Financial Institutions 100 North 15th Avenue, Suite 261
21	Phoenix, Arizona 85007
22	James Rolstead, Assistant Attorney General James.Rolstead@azag.gov