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### STATE OF ARIZONA

DEPARTMENT OF INSURANCE

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In the Matter of

Docket No. 8416

PHOENIX MOVING & STORAGE, INC.; DAVID BAILEY; CHRISTOPHER HAWS,

ORDER OF CEASE AND DESIST

Respondents.

The Arizona Department of Insurance (the "Department") has received evidence that Respondents have transacted the business of insurance in the State of Arizona. Accordingly, the Director of Insurance (the "Director") makes the following Findings of Fact and Conclusions of Law and enters the following Order pursuant to A.R.S. §20-401.02.

# FINDINGS OF FACT

- 1. The Director is charged with the enforcement of Title 20, Arizona Revised Statutes, relating to insurance.
- 2. Respondent PHOENIX MOVING & STORAGE, INC. (hereinafter "PHOENIX MOVING") is a corporation organized and existing under the laws of the State of Arizona, with its principal place of business located at 710 West Broadway, Suite 508, Mesa, Arizona 85210.
- 3. The general nature of the business of Respondent PHOENIX MOVING is the moving and storing of household and office furnishings.
- 4. Respondent DAVID BAILEY (hereinafter "BAILEY") is and was at all material times president and treasurer of Respondent PHOENIX MOVING and responsible for the operation of Respondent PHOENIX MOVING'S business affairs.

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- 5. Respondent CHRISTOPHER HAWS (hereinafter "HAWS") is and was at all material times vice president and secretary of Respondent PHOENIX MOVING and responsible for the operation of Respondent PHOENIX MOVING'S business affairs.
- 6. Respondents do not and did not at any material time hold a certificate of authority to transact the business of insurance in the State of Arizona.
- 7. From and after approximately October 29, 1993
  Respondents marketed and/or issued property and casualty
  insurance coverage in the State of Arizona.
- 8. Respondent PHOENIX MOVING advertises that it will provide "Replacement Value Insurance" in the U.S. West Direct Yellow Pages, March 1993/94 edition, p. 1339.
- 9. On or about October 29, 1993, Respondent HAWS signed a total binding quote to move the contents of then Arizona resident Steven Powers' (hereinafter "Powers") home from Mesa, Arizona to Utah. This quote included a fee of \$325.00 for replacement value insurance.
- 10. On or about November 6, the day of the move, employees and/or agents of Respondent PHOENIX MOVING requested Powers' signature on an acknowledgement of the cost of the move totalling \$2,875.00, including \$325.00 for insurance.
- 11. On or about November 6, 1993, Powers paid to Respondent PHOENIX MOVING, its employees and/or agents \$2,875.00 by cashier's check to cover the entire cost of the move, including replacement value insurance.
  - 12. During the move, items of POWERS' property were

damaged. Powers attempted to file a claim under the insurance policy Respondent PHOENIX MOVING sold to him.

- 13. At no time had Respondents PHOENIX MOVING, BAILEY or HAWS purchased replacement value insurance on behalf of Powers to cover Powers' personal property during the move.
- 14. After Powers submitted his property damage claim, Respondent BAILEY asserted that Respondents retained the \$325.00 for their own use and are self-insured for damage to the contents of their trucks.

## CONCLUSIONS OF LAW

- 1. The Director has jurisdiction over this matter.
- 2. The conduct of Respondents as described in the Findings of Fact above constitutes the transaction of insurance within the meaning of A.R.S. § 20-106.
- 3. The conduct of Respondents as described above constitutes the unauthorized transaction of insurance within the meaning of A.R.S. §§ 20-106, 20-107 and 20-401.01.
- 4. The conduct of Respondents as described above constitutes misrepresentation and false advertising of policies within the meaning of A.R.S.  $\S 20-443(1)$ .
- 5. The conduct of Respondents as described above constitutes false and deceptive advertising of insurance or status as insurer within the meaning of A.R.S. § 20-444.

#### ORDER

## IT IS HEREBY ORDERED:

1. That Respondents shall immediately cease and desist from the transaction of the business of insurance in the

State of Arizona for which they do not hold a certificate of authority issued by this State.

- 2. That Respondents shall immediately cease and desist from soliciting any insurance application, making or proposing to make any insurance contract, taking or receiving any application for insurance, taking or collecting any premium, commission, or any other consideration for any insurance contract, issuing or delivering contracts of insurance to residents of this State, or otherwise transacting insurance business from offices or by personnel or facilities located in the State of Arizona for which they do not hold a certificate of authority issued by this State.
- 3. The unauthorized transaction of insurance by Respondents does not impair the validity of any act or contract of the Respondents as provided for in A.R.S. § 20-402(A).
- 4. Respondents are prohibited from maintaining any action in any court of this state to enforce any right, claim, or demand arising out of the transaction of the business of insurance until and unless Respondents obtain a certificate of authority as set forth in A.R.S. § 20-402(A).
- 5. Respondents, jointly or severally, shall pay all valid claims arising out of acts covered by any and all insurance policies issued by Respondents to Arizona residents for so long as such claims may legally be brought by or against any insured.
- 6. If Respondents fail to pay any claim or loss within the provisions of the insurance contract issued by it, any person who acted directly or indirectly as an agent for or

- 7. Respondents shall, within thirty (30) days of the date of this Order, remit to the Department of Insurance of the State of Arizona any and all premium taxes applicable to the unauthorized insurance transacted in the State of Arizona and shall provide at the time of such submission an accounting acceptable to the Director of Insurance of the State of Arizona.
- 8. This Order shall become effective immediately and shall remain in full force and effect until otherwise stayed, modified, vacated or set aside.

### NOTICE OF OPPORTUNITY FOR HEARING

Pursuant to Titles 20 and 41 of the Arizona Revised Statutes, Respondents, and each of them, are hereby notified that they may request a hearing pursuant to A.R.S. § 20-161 to contest the order to cease and desist. Such a request must be in writing and received at the following address within thirty (30) days from the date hereof:

Arizona Department of Insurance Hearing Division 2910 North 44th Street, Suite 210 Phoenix, Arizona 85018

Upon receipt of a timely written request for hearing, the

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Director will issue a notice setting the time and place of the hearing.

DATED AND EFFECTIVE this 29th day of April, 1994.

CHRIS HERSTAM
Director of Insurance

COPIES of the foregoing mailed/delivered this 29th day of April, 1994, to:

Gerrie Switzer, Assistant Attorney General Consumer Protection and Antitrust Section 1275 W. Washington Phoenix, Arizona 85007 Attorney for the Department of Insurance

Gay Ann Williams, Deputy Director Charles Cohen, Executive Assistant Director Gary A. Torticill, Assistant Director Jay Rubin, Assistant Director Department of Insurance 2910 North 44th Street, Suite 210 Phoenix, Arizona 85018

David Bailey, President Phoenix Moving & Storage 710 West Broadway, Suite 508 Mesa, Arizona 85210 Statutory Agent

Christopher Haws, Secretary Phoenix Moving & Storage 710 West Broadway, Suite 508 Mesa, Arizona 85210

David Bailey, President Phoenix Moving & Storage 980 North Lesueur Mesa, Arizona 85203

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Chris Crawford