STATE OF ARIZONA FILED

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## STATE OF ARIZONA

## DEPARTMENT OF INSURANCE

| In the Matter of:            | )               |
|------------------------------|-----------------|
|                              | No. 95-110      |
| GEORGE E. LOOSCHEN, Jr., dba | )               |
| Franklin Lord Insurance &    | ) CONSENT ORDER |
| Financial Services Inc.,     | )               |
|                              | )               |
| Respondent.                  | )               |
| -                            | )               |

A Notice of Hearing was issued by the Director of the Arizona Department of Insurance ("Director") on May 30, 1995, wherein the Department made certain allegations of violations of A.R.S. Title 20 committed by Respondent. Respondent received a copy of the Notice of Hearing and filed an untimely answer on June 22, 1995. Respondent has been advised of his right to a hearing in this matter, which he waives.

Respondent admits paragraph one of the following

Findings of Fact, neither admits nor denies the remaining

Findings of Fact, and consents to the entry of the following

Conclusions of Law and Order.

## FINDINGS OF FACT

- 1. George E. Looschen, Jr., dba Franklin Lord
  Insurance & Financial Services Inc., ("Respondent") held a life
  and disability agent's license in the State of Arizona (License
  No. 18114). That license expired on September 30, 1995.
- 2. On or about July 5, 1994, the State of Arizona
  Corporation Commission issued a Notice of Opportunity for Hearing
  in Docket No. S-2901-1 In the Matter of the Securities Offering

1 By: Franklin-Lord, Inc., et al. Respondent was a named party in 2 the Order. On or about December 21, 1994, based on allegations 3 set forth in the July 5, 1994 Notice, Respondent entered into a 4 5 Consent Order with the Corporation Commission. 6 4. In the Consent Order the Corporation Commission 7 concluded as a matter of law that Respondent acted as a 8 securities salesman in Arizona although he had not registered as 9 such in violation of A.R.S. § 44-1842 and participated in a 10 scheme or artifice to defraud in violation of A.R.S. § 44-1991(1). 11 5. Respondent was ordered to Cease and Desist from 12 violations of the Securities Act. 13 6. Respondent was further ordered to pay an 14 administrative penalty of \$20,000 with \$5,000 paid upon entry of 15 the Consent Order and the balance in monthly installments of 16 \$500.00 per month, commencing February 1, 1995. 17 Respondent was further ordered to disgorge profits 18 to be determined by an accounting and to disgorge \$36,000 19 received in consulting fees. 20 8. To date Respondent has not paid the administrative 21 penalty nor has he disgorged his profits and consulting fee as 22 ordered. 23 CONCLUSIONS OF LAW 24 1. The Director has jurisdiction over this matter. 25 The above Findings of Fact constitute Conclusions 26 of Law as applicable. - 2 -

1 3. Respondent's conduct described above constitutes a 2 record of dishonesty in business or financial matters under 3 A.R.S.  $\S 20-290(B)(2)$ . Respondent's conduct described above constitutes 4 4. 5 the existence of any cause for which original issuance or any 6 renewal of an insurance license could have been refused such that 7 Respondent's licenses may be suspended or revoked pursuant to 8 A.R.S.  $\S\S$  20-316(A)(1), together with 20-290(B)(2). 9 Grounds exist for the Director to suspend, revoke 10 or refuse to renew Respondent's insurance licenses, impose a 11 civil penalty upon Respondent, and/or order restitution, pursuant 12 to A.R.S.  $\S$  20-316(A) and 20-316(C). 13 ORDER 14 NOW, THEREFORE, IT IS ORDERED: 15 All insurance licenses held by George E. Looschen, 1. 16 Jr., dba Franklin Lord Insurance & Financial Services Inc., be 17 suspended for one year upon entry of this Consent Order. 18 No expired insurance license held by George E. 19 Looschen, Jr., dba Franklin Lord Insurance & Financial Services 20 Inc., shall be renewed by George E. Looschen, Jr., between entry 21 of this Consent Order and April 1, 1996. 22 Within 30 days of this Order, George E. Looschen, 23 Jr. shall pay a civil penalty in the sum of \$500.00 to the 24Arizona Department of Insurance. 25 The hearing set for November 20, 1995 at 9:00 a.m. 26 is vacated by entry of this Order.

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2 1995. 3 4 5 Arizona Department of Insurance 6 CONSENT TO ORDER 7 1. The undersigned acknowledges that he has read the 8 foregoing Findings of Fact, Conclusions of Law and Order and is 9 aware of the right to an administrative hearing in this matter 10 and waives same. 11 The undersigned admits the jurisdiction of the 12 Director, admits paragraph 1 of the foregoing Findings of Fact, 13 neither admits nor denies the remaining foregoing Findings of 14 Fact, and consents to the foregoing Conclusions of Law and 15 Order. 16 3. The undersigned states that no promises were made 17 to him to induce him to enter into this Consent Order and 18 declares that he has entered into this Consent Order 19 voluntarily. 4. The undersigned acknowledges that as deptance of this Consent Order is for the purpose of settling this 20 21 22 litigation as against George E. Looschen, Jr., dba Franklin 23 Lord Insurance & Financial Services, Inc., and does not 24 preclude the Department, or any other agency or officer of this 25 State, or subdivision thereof, from instituting other civil or 26 criminal proceedings as may be appropriate now or in the future.

DATED in Phoenix, Arizona this 21st day of November,

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1 5. The undersigned waives all rights to challenge these Findings of Fact, Conclusions of Law and Order on appeal 2 3 or otherwise, and agrees to be bound by the foregoing Order. 4 Date: 11-20-95 5 6 COPY of the foregoing mailed this 21st day of November, 1995, to: 7 8 Gerrie L. Switzer Assistant Attorney General 9 1275 West Washington, Room 259 Phoenix, Arizona 85007 10 Paul E. Steen 11 GOLDSTON, KEISTER & STEEN, P.L.C. 4500 South Lakeshore Drive 12 Suite 570 Tempe, Arizona 85282 13 Charles R. Cohen, Deputy Director 14 Gregory Y. Harris, Executive Assistant Director John Gagne, Manager of Investigations 15 Scott Greenberg, Supervisor Department of Insurance 16 2910 North 44th Street, Suite 210 Phoenix, Arizona 85018 17 18 19 20 21

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